# Securitas Saudi Arabia Ltd.

SECURITAS IS A KNOWLEDGE LEADER IN THE SECURITY INDUSTRY, WHERE KNOWLEDGE IS NOT ONLY THE CORNERSTONE IN THE BUSINESS PHILOSOPHY, BUT IT IS ALSO THE KEY SUCCESS COMPONENT.

## **SECURITAS SAUDI ARABIA**

Dayim Holdings Company is represented by Executive Chairman HRH Prince Khalid bin Bandar bin Sultan bin Abdul Aziz, a partnership with Securitas in 2009 under the name of Securitas Saudi Arabia Limited, in order to provide specialize security services and systems in the Kingdom of Saudi Arabia. However, documents and licenses of the company to provide such services were approved from the General Authority for Investment as well as the Ministry of Interior in the Kingdom.

# **COUNTRY PRESIDENT**

It is my pleasure to inform that since Securitas has been having its presence in Saudi Arabia, established in 2009; it has achieved a strong foothold in the Saudi Arabian private security market. The status are earned by providing customer's demands fulfilling security services with high standards.



I am very proud to be a part of Securitas family in Saudi Arabia. Our Kingdom wide organization is fully capable to implement service solutions for highest customer demands in security. Additionally, in line with Securitas' way of acting everywhere, Securitas Saudi Arabia is continuously looking for more effective ways to serve its customers than traditionally and generally have been seen in the market. The aim of providing effective security solutions is to benefit our customers to have wanted or even higher level of security and security related services beside reasonable costs.

In brief Securitas protect homes, workplaces and society. We can respond to unique and specific security challenges facing our customers, tailoring our services according to their specific industry demands.

We are at your disposal at any time for any further information or action.

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# **SECURITAS** AB

### **STRENGTH**

Securitas is the world leader in security and over the past 20 years, it has been growing rapidly by means of organic growth as well as acquisitions in various markets. The success story began in Sweden 1934, and then extended into a worldwide network of operations in Europe, North and South America, Asia, Middle East and Africa.

# **V**ALUES

Securitas operations and corporate culture are built on fundamental values that have helped shape a long-term, financially successful enterprise, by creating value for customers, employees and shareholders. These values are summarized in three words:

# Integrity | Vigilance | Helpfulness

### THE GROUP

Securitas is the knowledge leader in security, focusing on providing security - solutions to fit each customer's needs in 45 countries. Everywhere from small stores to airports, our 280,000 employees are making a difference.

- Securitas CEO is Mr. Alf Goransson since March, 2007.
- Securitas AB is listed in the Nordic Stock Exchange.
- Stable growth and perfect financial managing.
- Total sales amounted to MSEK 61,340 approx (36,050) Million SR in 2010.



## SECURITAS SAUDI ARABIA

### **S**TRENGTHS

Securitas Saudi Arabia is one of the leading security services providers in Saudi Arabia with an established network in over 5 regions supported by highly trained employees. As a part of a large global brand, we offer world-class security solutions backed by decades of international experience and expertise. Securitas Saudi Arabia is poised to redefine delivery standards and service levels to clients in Saudi Arabia and to bring global knowledge and expertise to the Saudi security industry.

### **STRATEGY**

Securitas is committed to customer service, which develops trust in each community that we operate in. Securitas Saudi Arabia is aligned to develop knowledge and expertise according to the needs of each customer segment and offer specialized solutions.



### **ADJUST TO CUSTOMER NEEDS**

In Securitas we are proud to be close to our customers needs and serve a verity of segments within our group

RetailResidentialHealth careEnergyLogisticsAviation

- Maritime - Banking - Education

- Public - Events - Independent installers

- Public transportation - Cultural - Systems Integration & Technologies







# **OUR SERVICES**

Security is our core business. We provide our customers a spectrum of customize services that offer complete security solutions that meet the specific needs of any organization.

Our monitoring systems are designed to ensure security processes, higher grade manpower and better trained personal. This has resulted in a much more effective overall system with better resource management and customized services to our clients.



**Executive Protection** 



**Transport Security** 



**Specialized Guarding** 



**Combined Services** 



**Corporate Training** 



Monitoring

# THE CORNERSTONES OF OUR STRATEGY



Higher Degree of Specialization



Expansion of Mobile and Monitoring



Increased Global
Presence

# "Business relations are local, but knowledge is global"

### PEOPLE MAKE THE DIFFERENCE

We as individuals are Securitas. All managers are role models and act as a helping hand for their employees.

**STEP BY STEP** One step at the time, to improve our operations and achieve sustainable growth.

THE INDUSTRY It's our responsibility to guide the security industry into the future and, by being good examples, to lead the development.

#### **RISK MANAGMENT**

It is all about getting the right balance, which we evaluate and ensure that our risks are balanced against benefits and that they are in line with our business ethics standers.



#### SIX FINGERS FINANCIAL CONTROL

It is Securitas model for financial key figures which plays an important role in the company's comprehensive model. **OUR VALUES** Integrity, Vigilance and Helpfulness, are the foundation upon which Securitas is based.

#### THE MARKET MATRIX

We created it to analyze the market and adapt our services.

### THE VALUE CHAIN

The link between the customer needs and how we organize our business

#### THE ORGANIZATION

Securitas has a flat organization which means simple organization with clear responsibilities.

### **CORPORATE TRAINING**

Securitas Saudi Arabia is proud to be a part of the Securitas family which is recognized as the knowledge leader in the security industry. We consider our training program as a core focus of our operations; well-trained professionals provide superior and satisfied services to clients. Our basic training module includes several capsules focused at creating vigilance, awareness and knowhow; while practical training covers many security aspects that suit our customer needs.

- Securitas basic security training programs.
- On-site training / specific training at the client's site at regular intervals.
- Refresher training for existing security staff, covering security, health & safety and new developments in the industry.

### **SPECIALIZATION AND TRAINING**

Preparation of disaster management and business continuity plans are among our other activities involved the following security aspects:

- Training of emergency response
- Evolving emergency procedures and evacuation plans
- Fire prevention and control
- Crowd/conflict management
- Security aspects of reception and visitor management
- Defensive, tactical and evasive driving
- Office/work place security
- Customer relationship
- Patrolling and inspections





